



It's difficult to overstate the importance of small business in the US economy. National Small Business Week annually focuses attention on some remarkable facts: Small Business provides 50% of all US private sector employment, and generates \$440 Billion in export value - equivalent to 33% of all US exports.*

As we reflect on last week's national recognition of small business, our team at Industrial Search Partners (ISP) would like to thank you for supporting us. We remain committed to the high-level of personalized service you deserve and have become accustomed to from our firm.

As widely reported last summer, Industrial Search Partners joined the global Amrop partnership as the exclusive representative in the USA to serve the Industrial, Energy and Infrastructure markets.

This strategic arrangement provides us with the local presence and capability to serve our clients when and where they need to recruit around the world. Already, the collaboration with colleagues in France, Germany, Mexico, China, the UK and Sweden has been active and equally fruitful for our clients. We have helped secure top new talent to their teams both here and abroad

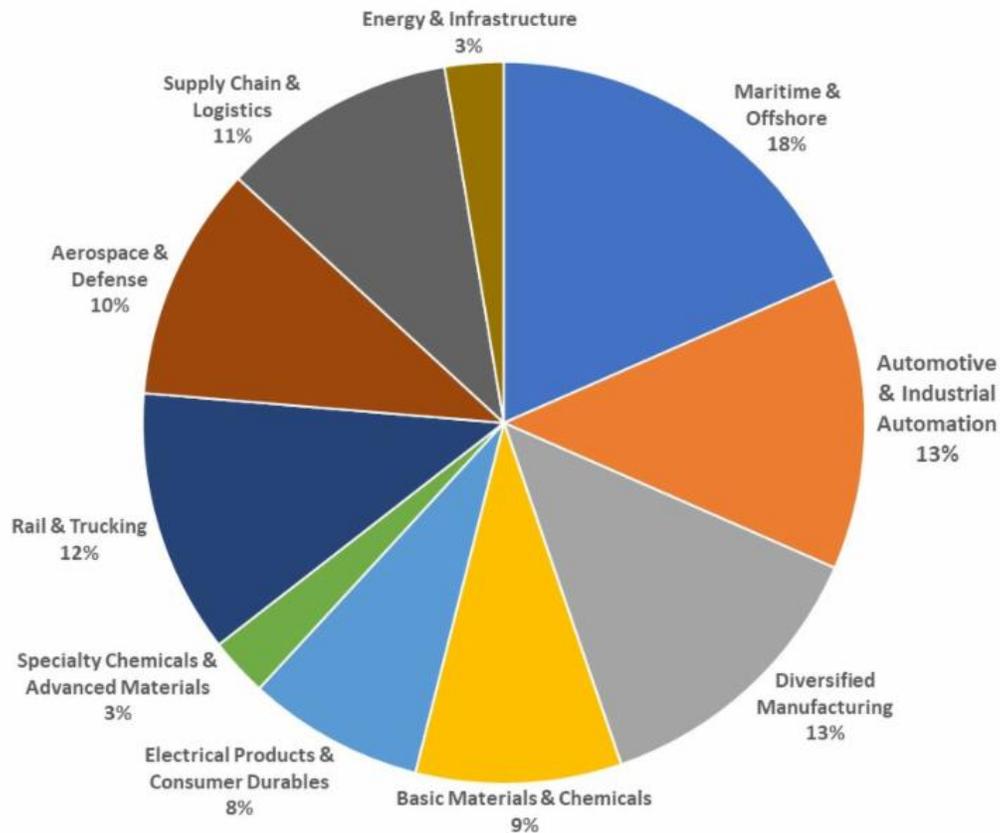


Amrop

ISP serves as the U.S. leader for Amrop in providing executive searches in the industrial, infrastructure and energy industries. However, we are committed to maintaining the small business approach of a hands-on, partner-engaged style.

Our roots remain in serving mid-market and small-cap companies (publicly-traded, private-equity, family-owned). We have stayed focused on recruitment of senior level management positions, C-suite executive roles and board members. ISP is deeply experienced and anchored in our challenging and vibrant sectors.

ISP Searches by Industrial Segment



We continue to see strong growth in manufacturing and transportation. However, we are also seeing a significant uptick in new supply chain and logistics, electrical products, metals, and aerospace and defense search work. Our experience in these particular industrial segments is growing rapidly.

Please send us an email and share what you're are observing in your sector, so we can compare notes. We'd like to begin a dialogue to build a better future for you and your organization.

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*US Small Business Administration
